



COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #041521
Entitled

Plastic Refuse and Recycling Containers with Related Technology Solutions

The following advertisement was placed February 25, 2021 in *USA Today*, *The Oklahoman*, in South Carolina's *The State*, and on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, The New York State Contract Reporter www.nyscr.ny.gov, PublicPurchase.com, and February 26, 2021 in Oregon's *Daily Journal of Commerce*:

Sourcewell, a State of Minnesota local government agency and service cooperative, is requesting proposals for Plastic Refuse and Recycling Containers with Related Technology Solutions to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [\[https://proportal.sourcewell-mn.gov\]](https://proportal.sourcewell-mn.gov). Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than April 15, 2021, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

Air Automotive Tracking, Inc.	MSC INDUSTRIAL SUPPLY
Airgain	Nordsense, Inc.
Albany Hardware, LLC	ORBIS Canada
ALL SOURCE SECURITY CONTAINER MFG CORP.	Otto Environmental Systems North America, Inc.
Allied Waste Transportation, Inc.	Peninsula Plastics (DBA Nova Products)
Busch Systems International, Inc.	ReCollect Systems, Inc.
Cascade Engineering, Inc.	Regina Construction Association
Chevin Fleet Solutions, LLC	Rehrig Pacific Company
CleanRiver Recycling Solutions	Schaefer Systems International, Inc.
Envyrozone, Inc.	Sled Consulting, LLC
Equinox Industries, Ltd.	Stinar, LLC
Flexahopper Plastics, Ltd.	Tank Holding Corp.

Frazier-Treadwell, Inc.	The IT Architect Corporation
GEL ENTERPRISES, LLC	Toter, LLC
Impact EcoVision Environmental, Inc.	Universal Handling Equipment Company, Ltd.
IPL North America, Inc.	Xenon Services, LLC

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on April 15, 2021, at 4:34:02 pm CT. Proposals were received from the following:

Busch Systems International, Inc.
 Cascade Engineering, Inc.
 CleanRiver Recycling Solutions
 IPL North America, Inc.
 Nordsense, Inc.
 Otto Environmental Systems North America, Inc.
 ReCollect Systems, Inc.
 Rehrig Pacific Company
 Schaefer Systems International, Inc.
 Tank Holding Corp.
 Toter, LLC

Proposals were reviewed by the Proposal Evaluation Committee:

James Voelker, CPCM, CFCM, Procurement Lead Analyst
 Michael Munoz, CPPB, Procurement Analyst
 Stephanie Haataja, CPIM, Procurement Analyst
 Ginger Line, NIGP-CPP, CPPB, Client Relations Administrator

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that all proposal responses met the scope and mandatory submittal requirements and were evaluated.

Cascade Engineering, Inc., manufactures a wide selection residential, commercial, and institutional sized refuse and recycling containers, lifters, and are offering their CartLogic asset management system. Their sales and distribution network can serve Sourcewell participating entities in the United States and Canada. Cascade Engineering is a Certified B Corporation and is also WBE Certified by the Women's Business Enterprise National Council. They are offering competitive discounts on their products to Sourcewell participating entities.

ReCollect Systems, Inc., is a technology provider offering software as a service (SaaS) solutions for the management, planning, communications, and collection of refuse and recycling materials. Their sales and support staff can provide their solutions to Sourcewell participating entities throughout the United States and Canada. ReCollect's solutions are developed with digital accessibility in mind by focusing on Section 508 compliance of the U.S. Rehabilitation Act. They are offering participating entities significant discounts on their solutions.

Rehrig Pacific Company provides a solid selection of residential, commercial, and institutional sized refuse and recycling containers and their Vision Software solution. Their sales team can sell to and service Sourcewell


participating entities throughout the United States and Canada. Rehrig Pacific Company offers a recycling buyback program that allows for the return of their products at their end of useful life for scrap value. They are offering solid, volume-tiered pricing to Sourcewell participating entities.

Toter, LLC, offers a wide variety of residential, commercial, and institutional-sized refuse and recycling containers, lift and tipping equipment, and technology solutions. Their sales and distribution network is prepared to provide their solutions to Sourcewell participating entities throughout the United States and Canada. Toter backs their roll carts with a 12-year cart body warranty. Toter offers Sourcewell participating entities competitive discounts on their Toter Residential and Toter Pro lines of products.

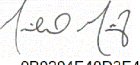
For these reasons, the Sourcewell Proposal Evaluation Committee recommends award of Sourcewell Contract #041521 to:

Cascade Engineering, Inc.	#041521-CEI
ReCollect Systems, Inc.	#041521-RCS
Rehrig Pacific Company	#041521-REH
Toter, LLC	#041521-TOT

The preceding recommendations were approved on May 21, 2021.

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 James Voelker, CPCM, CFCM, Procurement Lead Analyst


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 Michael Munoz, CPPB, Procurement Analyst

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 Stephanie Haataja, CPIM, Procurement Analyst

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 Ginger Line, NIGP-CPP, CPPB, Client Relations Administrator

STATEMENT OF COMPLIANCE

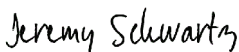
As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #041521 for Plastic Refuse and Recycling Containers with Related Technology Solutions**.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.

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Jeremy Schwartz, CSSBB, CPPO
Chief Procurement Officer